

## Message Text

LIMITED OFFICIAL USE

PAGE 01 LAGOS 03747 041622Z  
ACTION AF-08

INFO OCT-01 EUR-12 NEA-10 ISO-00 SP-02 USIA-06 AID-05  
EB-08 NSC-05 TRSE-00 SS-15 STR-04 OMB-01 CEA-01  
COME-00 ERDA-05 CIAE-00 DODE-00 FPC-01 H-01  
INR-07 INT-05 L-03 NSAE-00 PM-04 OES-06 ACDA-07  
FEA-01 PA-01 PRS-01 /120 W  
-----042050Z 053727 /70

R 041615Z APR 77  
FM AMEMBASSY LAGOS  
TO SECSTATE WASHDC 280  
INFO AMEMBASSY ALGIERS  
AMEMBASSY JIDDA  
AMEMBASSY KUWAIT  
AMEMBASSY LONDON  
AMEMBASSY TEHRAN  
AMEMBASSY TRIPOLI

LIMITED OFFICIAL USE LAGOS 3747

E.O. 11652: N/A  
TAGS: ENRG,INI  
SUBJECT: OIL COMPANIES TO BEGIN TALKS WITH NIGERIAN GOVERNMENT  
ON NEW INVESTMENT INCENTIVES

REF: LAGOS 3634

1. ON APRIL 1, MINISTRY OF PETROLEUM RESOURCES (MPR) INSTRUCTED  
MAJOR OIL PRODUCING COMPANIES TO COME TO MINISTRY BEGINNING  
WEEKIOF APRIL 4 FOR DISCUSSIONS ON NEW EXPLORATION ACD  
DEVELOPMENT INCENTIVE PROGRAM.

2. MOBIL AND GULF WERE REQUESTED TO COME IN TODAY, APRIL 4,  
BUT HAVE BEEN NOTIFIED THAT MEETINGS POSTPONED UNTIL APRIL 7.  
SHELL-BP STILL SCHEDULED FOR TUESDAY, APRIL 5. COMPANIES  
HAVE NO INDICATION WHAT SPECIFIC INCENTIVES LIKELY TO BE  
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OFFERED BEYOND POSSIBILITIES REPORTED REFTEL AND PREVIOUS  
MESSAGES.  
EASUM

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PETROLEUM INDUSTRY, NEGOTIATIONS, INVESTMENT OPPORTUNITIES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 04-Apr-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977LAGOS03747  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770117-0109  
**Format:** TEL  
**From:** LAGOS  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770491/aaaadbvs.tel  
**Line Count:** 58  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** c63a01ab-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION AF  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 LAGOS 3634  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 15-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2909633  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** OIL COMPANIES TO BEGIN TALKS WITH NIGERIAN GOVERNMENT ON NEW INVESTMENT INCENTIVES  
**TAGS:** ENRG, NI, US, SHELL, GULF, MOBIL  
**To:** STATE  
**Type:** TE  
**vdkvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/c63a01ab-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
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